

Women in Leisure Services, Chi Kappa Rho, Inc.

"The professional Connection for Women"

www.wills-gamma.com

Networking Survival

Presented by Breakthrough Networking, Inc.

Wednesday, January 6, 2010

9:30am - 11:00am

In these tough times, networking seems to be the best way to make sure you are staying ahead of the curve. This workshop will brush up on old networking skills and introduce you to the many new online networking avenues available to you and your organization. Invite your staff and peers! Continental breakfast will be served!

Lakeview Senior
Center
20 Lake Road
Irvine, CA 92614

\$15 for WILS members
\$20 for non members
No shows will be billed

- Ways to Network
- Who to Network with
- Social Networking
- Network Etiquette
- Building Relationships
- Checklist to prepare for success!



RSVP before 12/30/09 to:

Lydie Delleuze, City of Irvine
3 Ethel Coplen Way
Irvine, CA 92604
ldelleuze@cityofirvine.org



Networking

Communi
Brand
Share

~~Networking~~

- using people
- talking too much
- not listening
- being close minded
- only thinking what's in it for me
- Not sharing

Manal Richa
Mike Adams
Mitch Seigel















Act as the host
Approaching a group of people
Marketing with business cards
Notepad and pen.



